

**SAMPLE MEDICAL PRACTICE
FINANCIAL SCORECARD**

JANUARY 2009

Patients / Medical Encounters						
Description	OCT	NOV	DEC	4TH QTR 2008	JAN	4 MTH ENDING
New Patient Visits	641	229	141	1011	213	1224
Patients (YTD)	641	870	1011	1011	1224	1224
Encounters/Month	717	1019	1171	2907	1397	4304
YTD Encounter / Patient Ratio				2.88		3.52

Daily Activity Summary						
Description	OCT	NOV	DEC	4TH QTR 2008	JAN	4 MTH ENDING
Charges	\$ 148,806.00	\$ 136,183.00	\$ 130,477.00	\$ 415,466.00	\$ 153,381.00	\$ 568,847.00
Patient Payments	\$ 678.88	\$ 272.24	\$ 165.00	\$ 1,116.12	\$ 502.00	\$ 1,618.12
Insurance Payments	\$ 39,591.13	\$ 68,214.50	\$ 72,225.48	\$ 180,031.11	\$ 82,669.38	\$ 262,700.49
Sliding Scale Adjustments	\$ 176.67	\$ 29.25	\$ 21.92	\$ 227.84	\$ 502.25	\$ 730.09
Cash Pay Discounts	\$ -	\$ 10.00	\$ 22.50	\$ 32.50	\$ 37.50	\$ 70.00
Ins Adjustments	\$ 60,397.78	\$ 65,122.88	\$ 56,265.35	\$ 181,786.01	\$ 68,560.20	\$ 250,346.21
Chargeable Units	3127	4528	4593	12,248	5,337	17,585
Net Effect on A/R	\$ 47,960.54	\$ 2,573.38	\$ 1,821.17	\$ 52,355.09	\$ 1,109.67	\$ 53,464.76
A/R Balance	\$ 47,960.54	\$ 50,533.92	\$ 52,355.09	\$ 52,355.09	\$ 53,464.76	\$ 53,464.76

Unduplicated Patient Visits by Payer (Cumulative)						
Description	OCT	NOV	DEC	4TH QTR 2008	JAN	4 MTH ENDING
Medicaid	120	148	189	189	243	243
Medicare	104	164	171	171	193	193
Commercial/Other	330	415	463	463	525	525
Self Pay	40	74	106	106	147	147
Sliding Scale / Charity	47	69	82	82	116	116
Totals	641	870	1011	1011	1224	1224

Medical Encounters by Payer						
Description	OCT	NOV	DEC	4TH QTR 2008	JAN	4 MTH ENDING
Medicaid	145	189	210	544	281	825
Medicare	134	200	216	550	244	794
Commercial/Other	377	454	502	1333	577	1910
Self Pay	61	91	125	277	166	443
Sliding Scale / Charity	57	85	118	260	129	332
Totals	717	1019	1171	2907	1397	4304

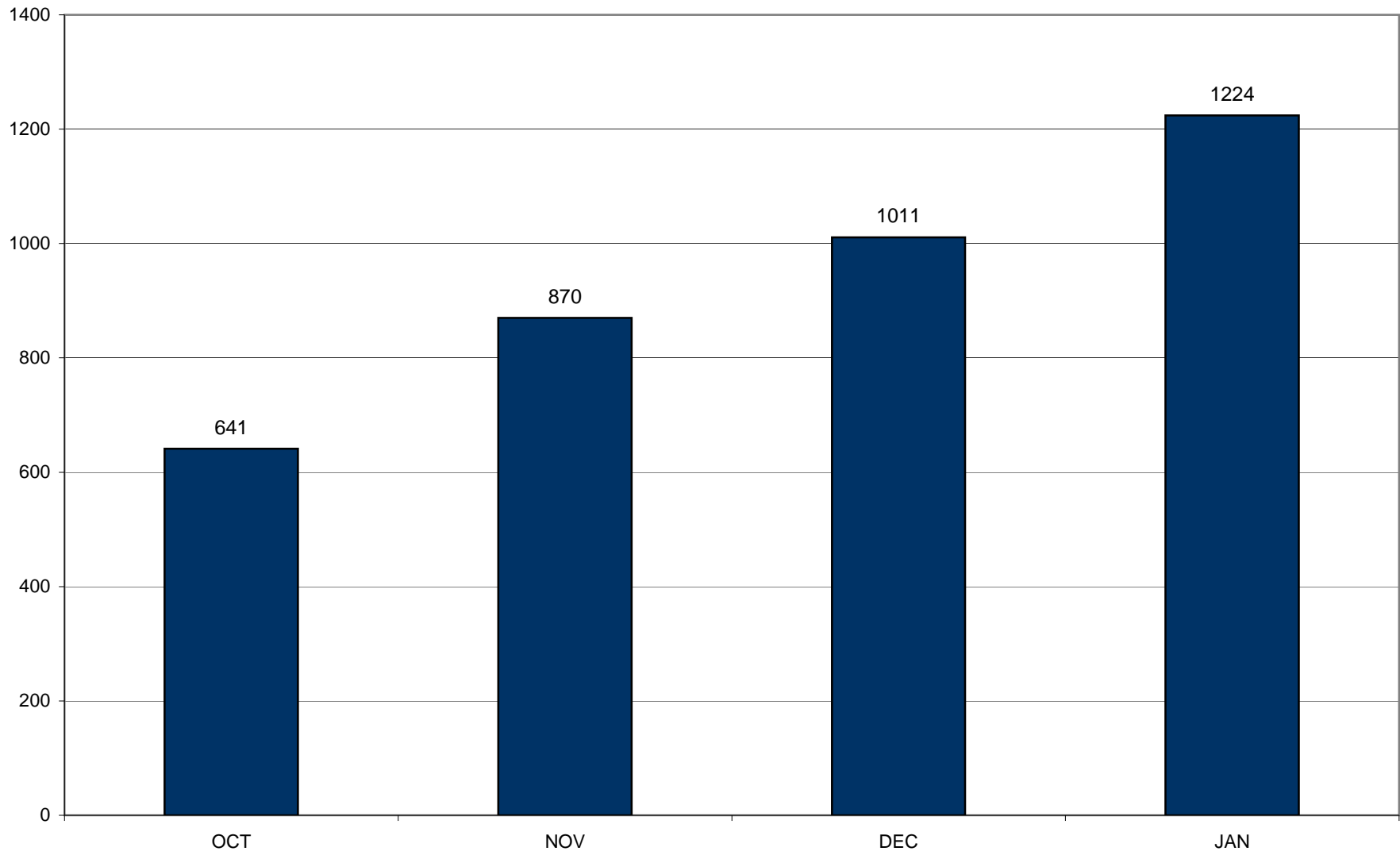
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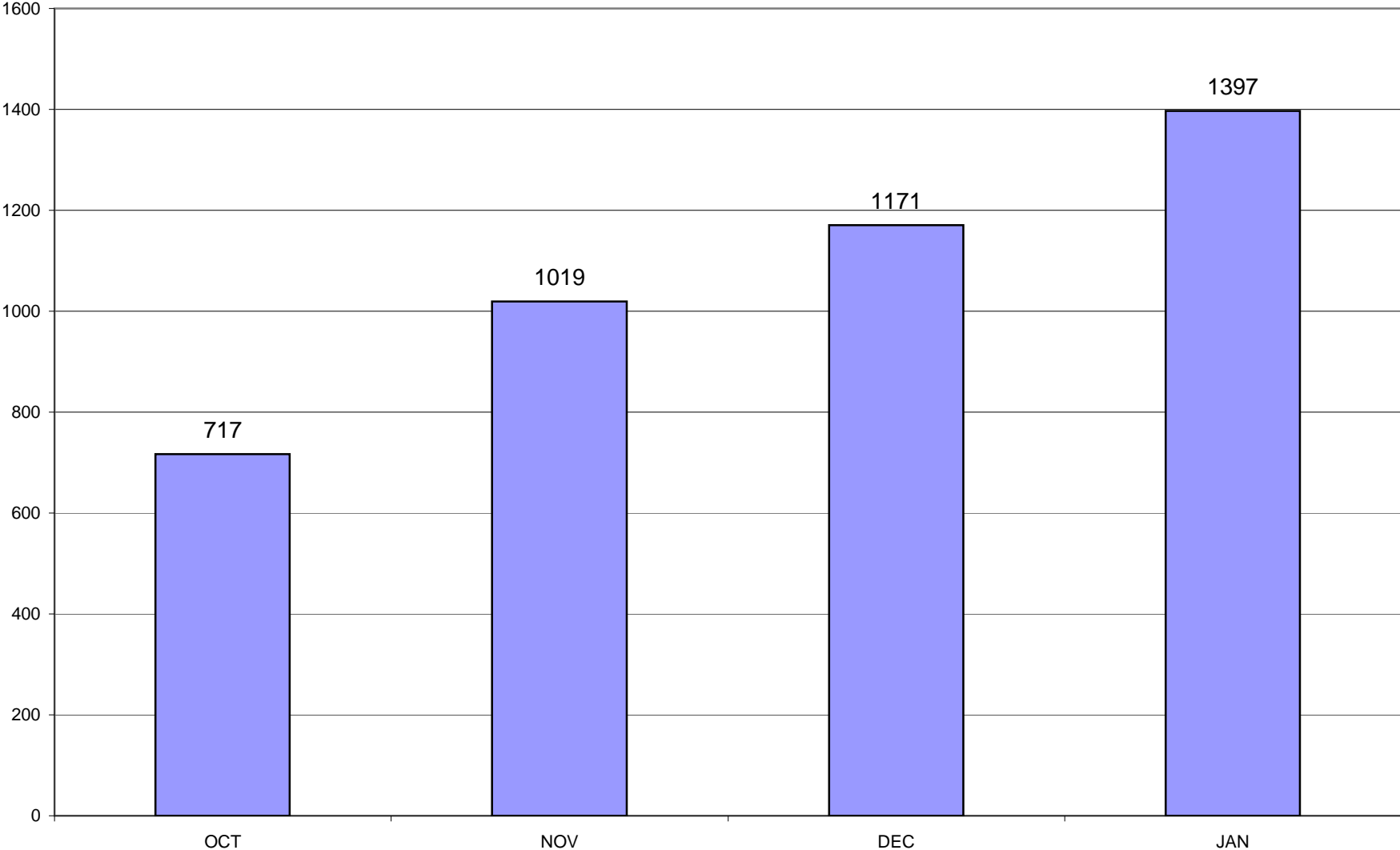
Medical Encounters Payer Mix Percentage						
Description	OCT	NOV	DEC	4TH QTR 2008	JAN	4 MTH ENDING
Medicaid	20.2%	18.5%	17.9%	18.7%	20.1%	19.2%
Medicare	18.7%	19.6%	18.4%	18.9%	17.5%	18.4%
Commercial	52.6%	44.6%	42.9%	45.9%	41.3%	44.4%
Self Pay	8.5%	8.9%	10.7%	9.5%	11.9%	10.3%
Sliding Scare / Charity	7.9%	8.3%	10.1%	8.9%	9.2%	7.7%

Medical Encounters by Provider						
Monthly Encounters by Provider	OCT	NOV	DEC	4TH QTR 2008	JAN	4 MTH ENDING
Physcian 1	151	199	246	596	288	884
Physcian 2	171	233	267	671	307	978
Physcian 3	132	187	210	529	259	788
Physcian 4	130	206	225	561	279	840
Physcian 5	133	194	223	550	264	814
Totals	717	1019	1171	2907	1397	4304

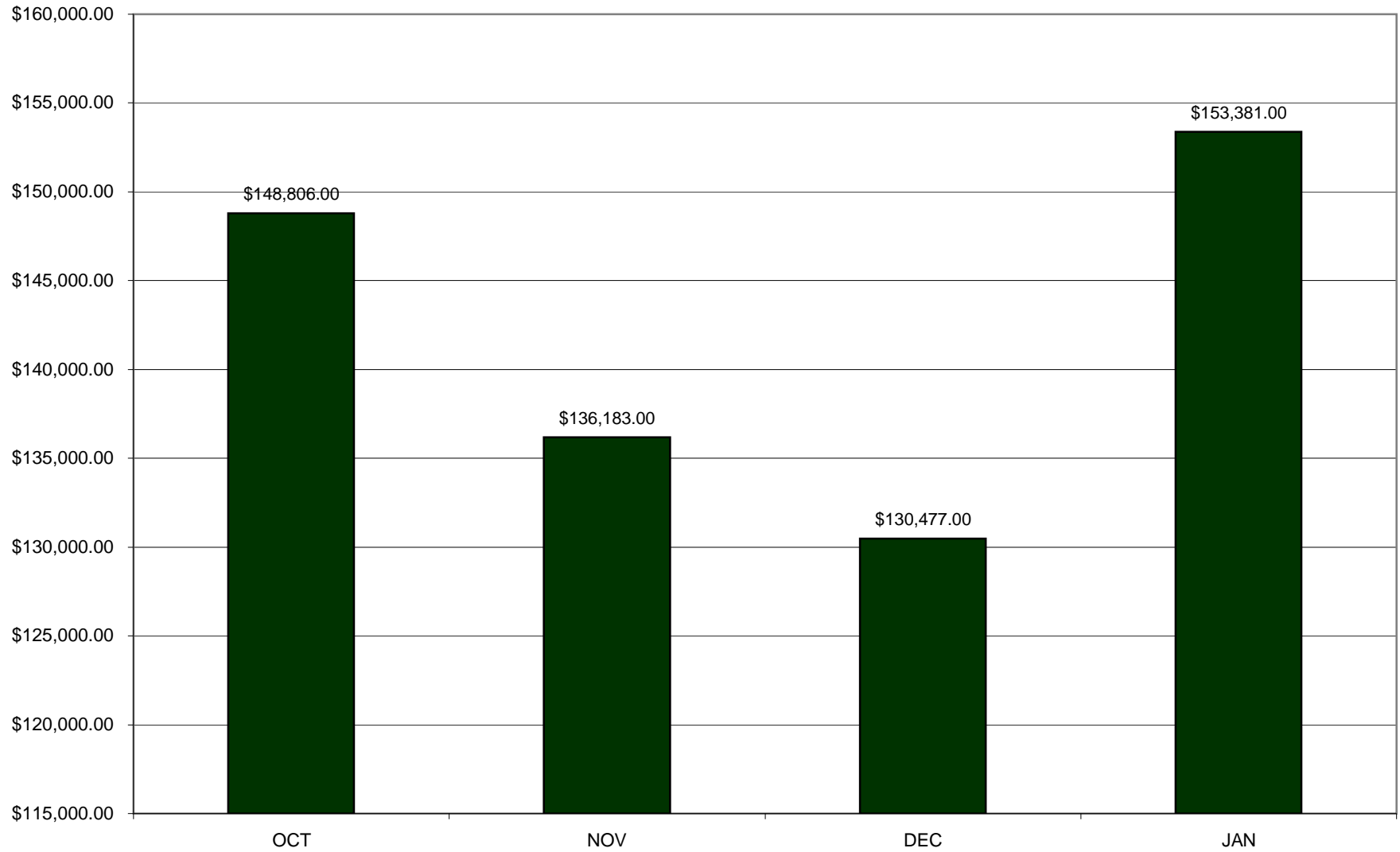
Unduplicated Patients



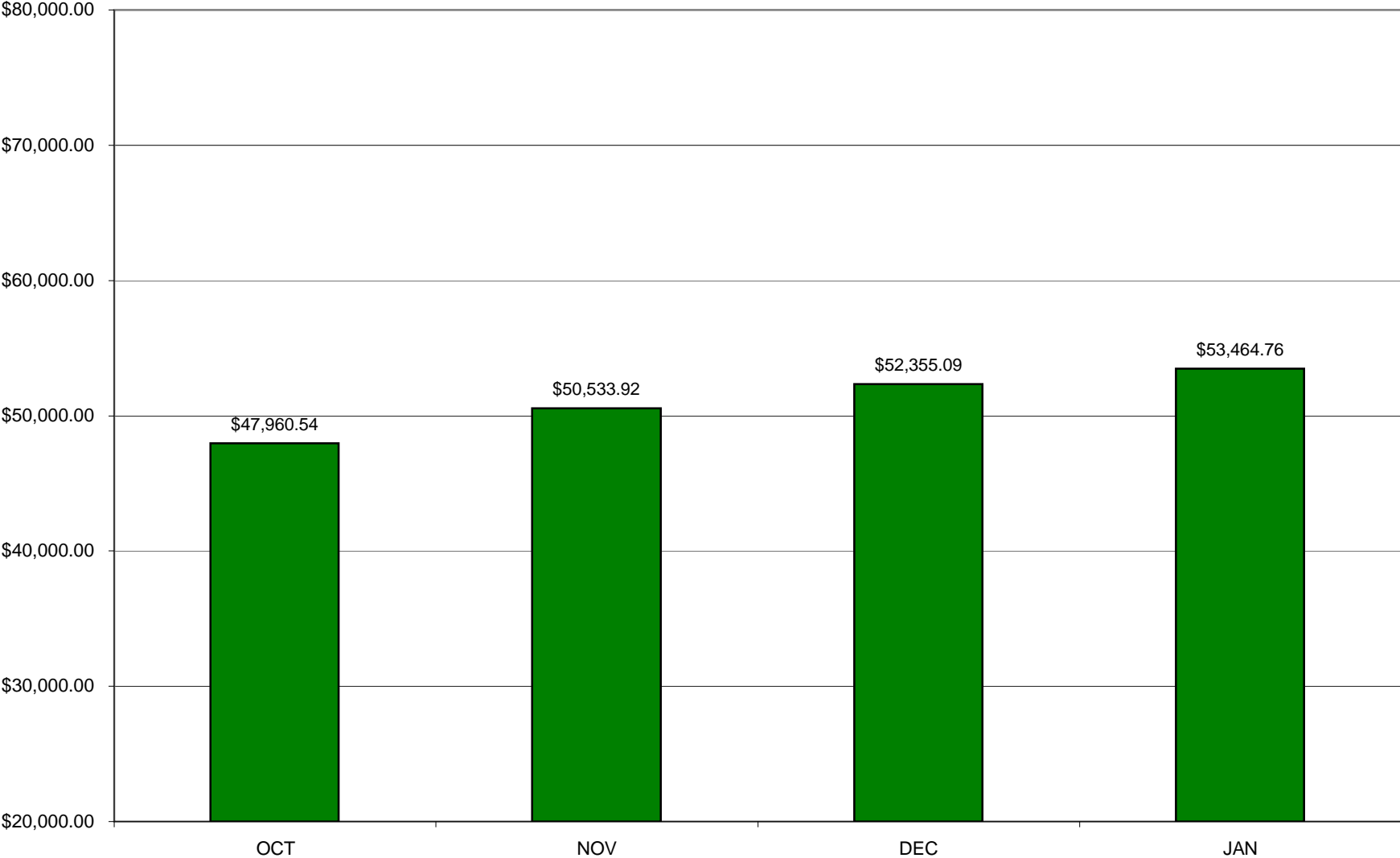
Medical Encounters Per Month



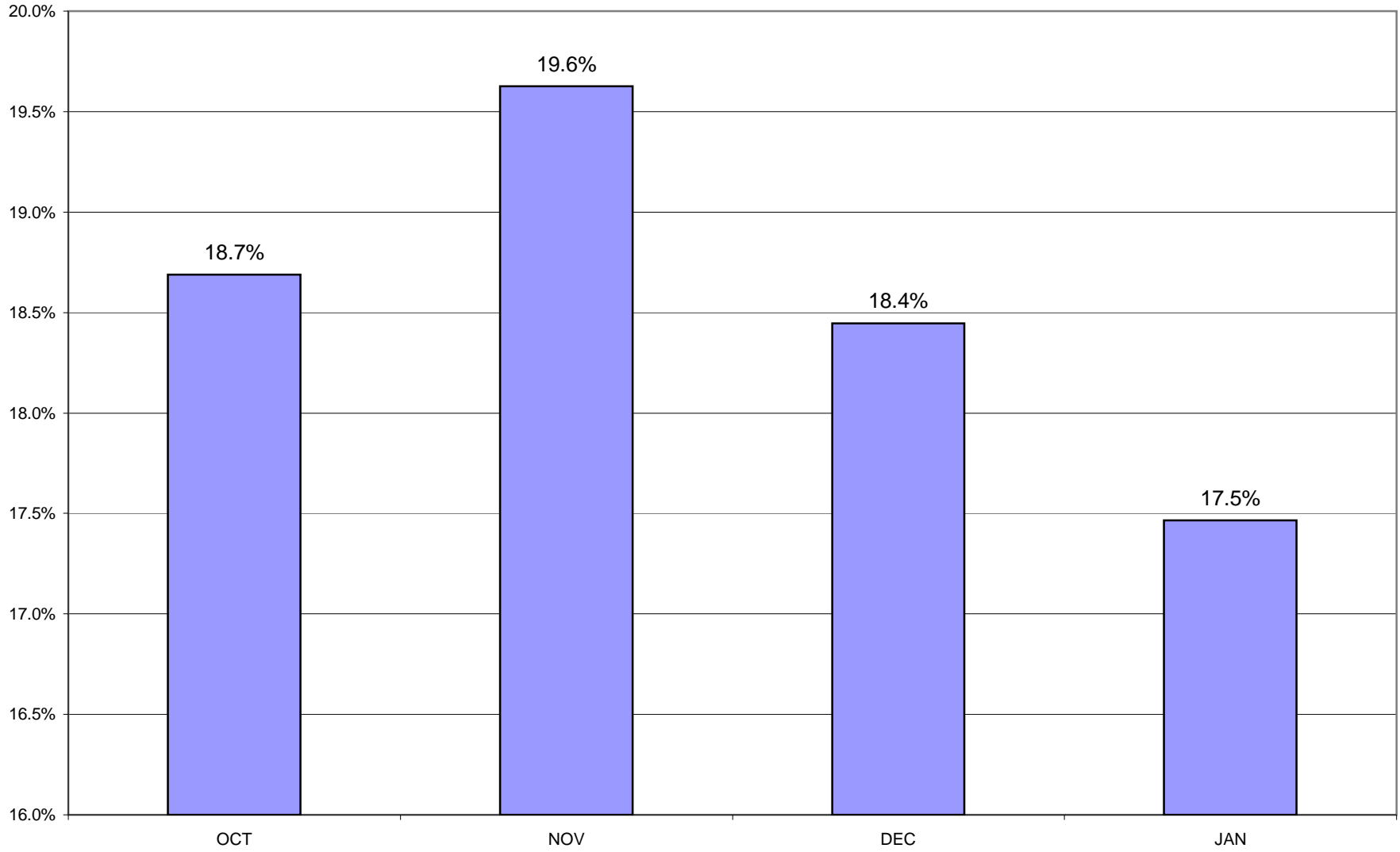
Charges Per Month



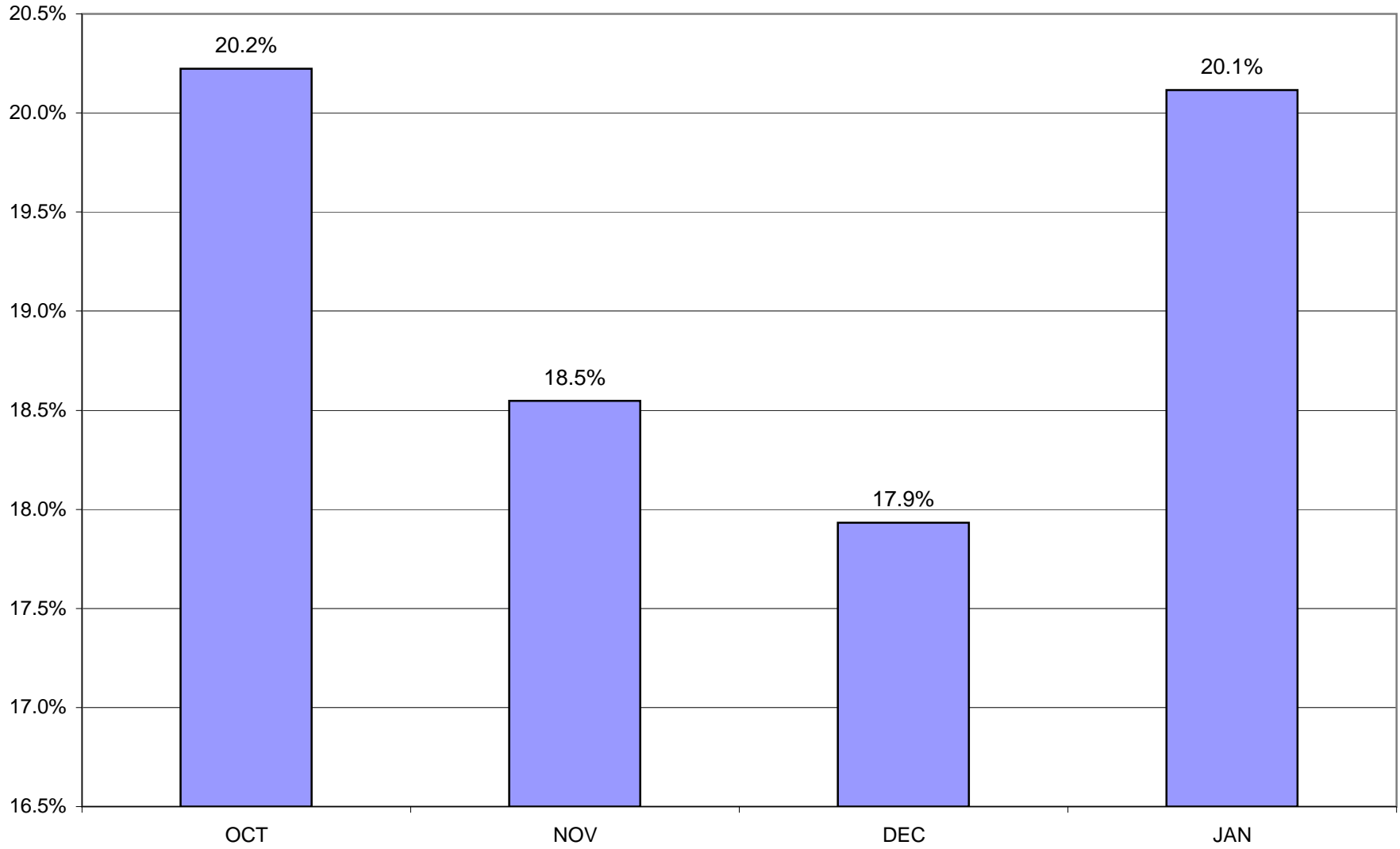
Accounts Receivable Balance



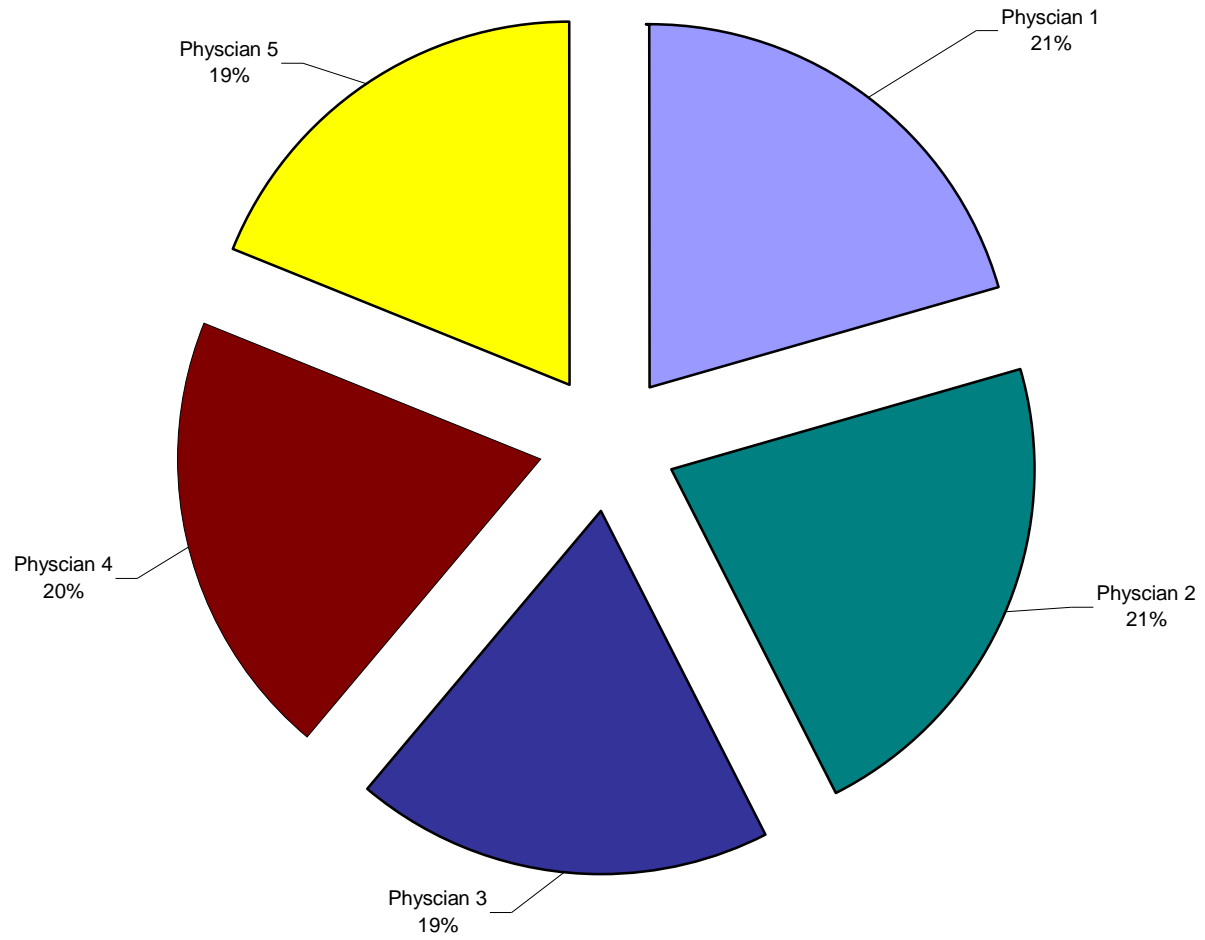
Medicare Payer Mix



Medicaid Payer Mix



**January 2009
Medical Encounters by Provider**



4 Month Ending Medical Encounters by Provider

